

For the use of Professional Mortgage Intermediaries only



Home Purchase Plan Criteria - for Finance above 80% FTV

Shariah-compliant finance for home purchase & refinance

Effective from 18 May 2022

To provide advice on HPP products you are required to hold specific HPP permissions with the FCA.

All customers of the Bank must be able to read, speak and understand English to a level that they are fully aware of all obligations and requirements when entering any financial arrangements with the Bank.

This criteria is to provide guidance on the main policy and is not exhaustive. Our experienced underwriters endeavour to make cases work, and will make the final decision based on all obtained facts and information on the applicants and property. The Bank reserves the right to request any further information it requires in order to make a decision.



Why choose Gatehouse Bank?

- Up to 90% FTV for first-time buyers ('first-time buyer' defined as someone that has never owned or been party to finance on a property in the UK or elsewhere – applies to all applicants for FTB Finance)
- Up to 90% FTV for Purchasers, Home Movers or those Refinancing
- No early payment charges are payable
- Dedicated, professional and experienced Business Development Managers
- Every application is individually reviewed
- Fast decision in principle
- A range of Green and ethical financing options, for UK residential property
- A Shariah-compliant alternative to traditional mortgages, where rent is charged rather than interest



Residential Home Finance

**A SHARIAH-COMPLIANT
ALTERNATIVE TO
TRADITIONAL
MORTGAGES**

**UP TO 90% FTV FOR FTBs,
PURCHASERS, HOME
MOVERS AND FOR
REFINANCE**

**PAY RENT NOT
INTEREST**

**NO EARLY PAYMENT
CHARGES**

**GREEN FINANCE
reduced Rental Rates
& Carbon Neutral**

**MIN/MAX FINANCE
£75K – £500K**

**Green Products including
New Build Houses
&
Flats to 90%**

**ACQUISITION & RENT
OVER
2 or 5 YEAR FIXED TERMS**

**EMPLOYED,
SELF-EMPLOYED
AND CONTRACTORS**



HPP Product Criteria - Higher FTV

HPP Home Finance – UK Residents	
Financing	
Purpose	<ul style="list-style-type: none"> • Purchase or re-finance of main residence for own occupation. • Purchase or re-finance may be allowed within 6 months of purchase, but will be subject to enhanced underwriting checks. <p>Debt consolidation and capital raising re-finance for business purposes and paying tax liabilities is not allowed.</p>
Max FTV	<ul style="list-style-type: none"> • 90% up to £500K for purchase by first-time buyers (FTBs) only. Maximum of 90% FTV for New Build Flats. (A 'first-time buyer' is defined as someone that that has never owned or been party to finance on a property in the UK or elsewhere). • Maximum of 90% FTV for New Build Flats. • 90% up to £500K for re-finance for any reason except debt consolidation, gambling, capital raising for business purposes or payment of tax liabilities. Acceptable reasons include: Help to Buy, home improvements, £ for £ re-finance from existing provider, raising the deposit to be used for the purchase of a second property/BTL/holiday home (but not time-share). • Unencumbered property re-finance is limited to 80% FTV and financed under our normal product terms. Unencumbered property to be re-financed above 80% and up to 90% can be considered by referral only.
Financing Basis	Finance amount offered will be based on the purchase price or valuation, whichever is the lower.
Payment options	Acquisition & Rent – higher FTV financing is only available on an Acquisition & Rent basis.
Affordability Test	<ul style="list-style-type: none"> • Gatehouse Bank uses an affordability calculation to assess the maximum supportable finance, given the income and expenditure information provided by the applicant. <p>Expenditure covers: basic essential expenditure, basic quality of living expenditure and committed expenditure assessed over 3 months.</p>
Min/Max Finance size	£75k - £500K
Min/Max Term	<ul style="list-style-type: none"> • Min: 5 years • Max: 35 years
Additional Requirements	<p>All customers of the Bank must be able to read, speak and understand English to a level that they are fully aware of all obligations and requirements when entering any financial arrangements with the Bank.</p> <p>Applicant must have a UK current account for the duration of the financing to enable direct debit payment.</p> <p>Bare Trust structures, Joint borrower sole proprietor or similar arrangements are not acceptable</p> <p>Green Products (UK Residents only) – To be eligible for the Green Rental Rate and Carbon Neutral incentives, all properties must have an EPC rating of A or B</p>



HPP Home Finance – UK Residents	
Applicant	
Maximum Applicants	4 applicants (income considered from the two highest earning applicants only)
Minimum Income	Minimum income of main applicant £20,000 p.a. gross
Minimum Age	18 years
Maximum Age	75 years at end of finance term or intended retirement age if earlier
Applicants Status	<p>Applications are expected to be in joint names where an applicant is in a legally sanctioned relationship (i.e. married or in a civil union). Joint owners of a property must both be applicants on the finance application. However, re-finance applications may be considered on single application basis, if already owned in sole name.</p> <p>Where applicants are from different jurisdictions or have a different residency status the application will be processed using the lower FTV product (this includes the Green product options).</p> <p>Bare Trust structures, Joint borrower sole proprietor or similar arrangements are not acceptable</p>
Employment	
Employed Income Verification (Including Directors with less than 25% shareholding)	<p>UK Nationals, EU Nationals & Foreign Nationals permanently residing in the UK:</p> <ul style="list-style-type: none"> • 6 months continuous employment in the UK • Permanent employment over 3 months with the same employer in the UK • Must not be under notice of termination or redundancy • 100% of - main salary, car allowance, London/City allowance, Overtime and commission (subject to terms), guaranteed bonus, second job - must be evidenced for the past 12 months, NET rental income (SA302), housing allowance, State or occupational pension income subject to any age restrictions outlined elsewhere. • 50% of - Working and Child Tax Credits / maintenance 'UK only' (confirmed by court order or CSA or 12 months' bank statements) / travel allowance and any regular bonus (evidenced over the past 2-years). • Additional income such as Bursary (UK only & evidenced by Award letter), Dividend income from share portfolio evidenced by SA302. • Other incomes and allowances may be considered (please refer). • Applicants in probationary periods can be considered subject to conditions, dependent on career history (please refer). Applicants should have been in continuous employment over the 12 months prior to the application, all of which must have been in the UK <p>Evidence</p> <ul style="list-style-type: none"> • The latest P60 or March year end payslip (to evidence total earnings for previous year) and payslips covering the last month (subject to YTD figure evidencing last 3 months) • In the event that the latest payslip doesn't provide evidence of the past 3 months income, then additional payslips/evidence of income will be required to support the application such as salary certificates • A reference from current employer



HPP Home Finance – UK Residents	
	<ul style="list-style-type: none">• 3 months most recent personal bank statements showing salary credits• Proof of Pension Income required• Other requirements at the request of the underwriters Handwritten documents will not be accepted
Parental Leave	<ul style="list-style-type: none">• Return to work income from Parental Leave can be used for affordability purposes Evidence <ul style="list-style-type: none">• Letter from employer to confirm return date and income• Most recent Bank statement showing salary credit or statutory maternity pay• Savings to demonstrate ability to cover HPP & living expenses during parental leave period
Self Employed Income Verification	<p>UK Nationals, EU Nationals & Foreign Nationals permanently residing in the UK:</p> <p>Self-employed applicants will need to have a minimum of two years of self-employment in the same business and provide suitable proof of income.</p> <p>An applicant will be classed as self-employed if they fall into one of the following categories:</p> <ul style="list-style-type: none">• Sole Trader, Partner in a firm, Member of a LLP, Any director with 25% or more shareholding in a business• Income will be calculated based on average of the last 2 years net profit / or other remuneration depending on applicants self-employed classification. Any large fluctuations in income (up or down) will require a full explanation. Evidence <ul style="list-style-type: none">• Last 2 Years SA302's• Accountants Certificate (from suitably qualified accountant) detailing the accounts and confirming all tax liabilities (personal and business) are up to date• If only trading for 2 years, minimum 1 year SA302 with suitable accountant's reference will be required• Self-employed - 3 months most recent personal bank statements and 3 months most recent business bank statements• Directors (Private Limited Companies – less than 25% shareholding regarded as employed) – 3 most recent salary slips (and average dividend over last 2 years) and 3 months personal bank statements. If more than 25% shareholding treated as self-employed. All documents must be the most recent available
Contractor	<ul style="list-style-type: none">• Current contract must have been running for at least 6 months and applicant has proof of contracting for a minimum of 12 months.• Minimum 12 months employment prior in the same line of work if the contract has more than 6 months to run.• Minimum 2 years employment prior in the same line of work if the contract has less than 6 months to run.• Applicants being paid via an umbrella company paying their tax and NI are acceptable.



HPP Home Finance – UK Residents	
	<p>Evidence</p> <ul style="list-style-type: none"> • Signed copy of existing contract. • Evidence of same line of work previous to contract such as bank statements / pay slips / contracts. • Most recent Bank statement showing salary credit. • 3 months most recent personal bank statements and 3 months most recent business bank statements (if applicable). <p>Fixed term contractors and temporary workers will be considered where the applicant has been employed for a minimum of 12 months in the same line of work and the contract has a minimum of 6 months to run. Proof of income will be required.</p>
Employment not considered	Seasonally based, piece work and zero hours contracts will not be considered by the Bank for this product.
Deposit Details	
Evidence of Deposit	<p>Source of deposit -evidence is always required</p> <p>Evidence</p> <p>Savings or bank statements in the name of at least one of the applicants.</p>
Gifted Deposits	<ul style="list-style-type: none"> • Non-repayable gifted deposits from a close relative are acceptable subject to interested party waiver. • Close relative is defined as parent, child, grandparent, brother, sister, uncle/aunt, foster/adoptive parents or legal guardian and includes step-relatives. • Builder / developer deposits considered up to 5%, however, the applicant will be expected to provide a minimum of 10% from their own funds (meaning a maximum facility of 85% FTV will be available, including to FTBs). • Vendor gifted deposits are not acceptable. <p>Evidence</p> <ul style="list-style-type: none"> • Receipts of completed Interested Party waiver for all gifted deposits will be required and the Bank reserves the right to ask for proof of the source of funds. <p>For more information on gifted deposits, please refer to the following documents on the Bank's website: Gifted Deposit Guidance and Gifted Deposit Declaration of Source of Funds.</p>
Credit History	<ul style="list-style-type: none"> • No Bankruptcy, Debt Relief Order or IVA in last 3 years. • No CCJ's in last 3 years. • No missed mortgage or other property finance payments over the last 12 months. • No voluntary/ enforced possession. • No default in last 12 months, max 1 default of up to £100 between months 13 to 36 and must be satisfied before submitting an application for finance. • Where defaults, whether settled or not, relate to Communication companies these will be disregarded as part of the underwriting credit assessment up to a



	HPP Home Finance – UK Residents
	<p>maximum of £100 in total regardless of when they were registered.</p> <p>Maximum status 2 on any account in last 24 months and up to date for last 6 months. This includes mobile phone/communications arrears. Cases outside this clause only may be considered by referral.</p>
Finance Criteria	
Existing Mortgage/ Financing	Most recent mortgage / home finance statement, plus proof of payments since.
ID & Residency	
Applicant Proof of ID and Residence	For a detailed list showing ID requirements and proof of residency for applicants that are acceptable to the Bank, please refer to our document Gatehouse ID Requirements on the Bank’s website.
Applicant Residency Status & ID Evidence	<p>Where applicants are from different jurisdictions or have a different residency status the application will be processed using the lower FTV product (this also applies to Green products).</p> <p>UK Nationals resident in the UK:</p> <ul style="list-style-type: none"> • Maximum FTV: 90% including FTBs (subject to FTV limits stated elsewhere) • Acceptable applicants: <ul style="list-style-type: none"> - UK Nationals - (90% FTV including FTBs) - EEA / EU Nationals with ‘Settled status’ – 5 years UK residency (indefinite leave to remain under the EU Settlement Scheme) – Maximum FTV: 90% including FTBs (subject to FTV limits stated elsewhere) - EEA / EU Nationals with ‘Pre-Settled status’ - under 5 years UK residency with at least 12 months remaining on leave to remain - (Maximum 85% FTV including FTBs) - Foreign Nationals permanently resident in the UK and with indefinite leave to remain - 90% (including FTBs and subject to FTV limits stated elsewhere) - Foreign Nationals permanently resident in the UK – with at least 12 months unexpired on their UK Visa at time of application – (Maximum 85% FTV, including FTBs) • Evidence required: <ul style="list-style-type: none"> - UK Nationals – valid UK passport or Driving Licence - EEA / EU Nationals with ‘Settled status’– valid EEA / EU passport - EEA / EU Nationals with ‘pre-Settled status’ – valid EEA / EU passport with 12 months remaining at date of application - All EEA / EU Nationals who: <ul style="list-style-type: none"> • <u>Relocated to the UK prior to 31 July 2021</u> – either a Valid ‘Share Code’ (Details to view and prove the immigration status provided by the Home Office), or a valid UK Visa / Biometric Resident Permit Card, which needs to be certified. • <u>Relocated to the UK from 1 August 2021</u> – a letter from the Home Office, or a valid UK Visa / Biometric Resident Permit Card, which needs to be certified. - Foreign National - valid UK Visa with at least 12 months unexpired at the point of application together with a valid Passport



HPP Home Finance – UK Residents	
	<ul style="list-style-type: none"> • Additional requirements for Foreign Nationals and EEA / EU Nationals with 'Pre-settled' status: <ul style="list-style-type: none"> - Applicants must have been a resident in the UK for last 6 months consecutively at the time of application - Applicants must have 12 months continuous employment history; of which, at the time of application, the last 6 months must be in the UK - Applicant's UK contract of employment • Where an applicant holds dual nationality, proof of all nationalities must now be provided when uploading the proof of ID documentation <p>Terms and requirements may differ according to status – for more detailed information please refer to our document Gatehouse ID Requirements on the Bank's website.</p>
Ensure that all Documents are:	<ul style="list-style-type: none"> • Valid and in date (statements and utility bills must not be older than 90 days) and certified as true copies and likeness if photo ID • Named, signed and dated by approved certifiers only (FCA / PRA authorised introducer or a professional covered by the AML legislation)
Applicants not considered	Gatehouse Bank will not provide finance to applicants with diplomatic immunity, and all applicants will be checked for inclusion on financial sanction and Politically Exposed Persons (PEPs) lists.
Property	
Location	England and Wales
Tenure	Freehold and Leasehold (Lease must have a minimum of 70 years remaining at time of application and 40 years remaining at the end of the chosen term)
Property Type	Standard Residential only
Valuation Basis	Market Value or Purchase Price – whichever is the lower
Minimum Property Value	£84,000 (at 90% FTV)
Property types acceptable as security	<p>For more information on the property types acceptable as security, please refer to our document Home Finance Property Types – Guidance Notes for Intermediaries on the Bank's website. Please note this list is not exhaustive and if unsure about the suitability of any property as security, you should contact the Bank or your BDM.</p> <p>Green Option - properties with an EPC rating of A or B receive a reduction of 0.10% on the rental rate, plus measures will be taken by the Bank to ensure property emissions are made carbon neutral for the full 2 or 5 year initial fixed term. This incentive is based on the average consumption of gas and electricity of an average UK home and is operated through a partnership with a leading environmental conservationist organisation.</p>



Valuation and Product Fees

Property Value	Valuation Fee (Including VAT)
Up to £100,000	£192
£100,000 - £150,000	£230
£150,001 - £200,000	£252
£200,001 - £250,000	£308
£250,001 - £300,000	£322
£300,001 - £350,000	£364
£350,001 - £400,000	£406
£400,001 - £500,000	£448
£500,001 - £600,000	£476
£600,001 - £700,000	£518
£700,001 - £800,000	£567
£800,001 - £900,000	£644
£900,001 - £1m	£707
£1m - £1.25m	£735
£1.25m - £1.5m	£770
£1.5m - £1.75m	£910
£1.75m - £2m	£1,050
£2,000,001 - £2,500,000	£1,200
£2,500,001 - £3,000,000	£1,700
£3,000,001 - £4,000,000	£2,200
£4,000,001 - £5,000,000	£2,900
Re-inspection Fee	£180
Product fees:	£999 UK RESIDENTS ONLY

For more information, please contact our Residential Property Finance Team:

Thomas Humphreys

Telephony BDM

T: +44 (0) 20 7070 6962

E: thomas.humphreys@gatehousebank.com

Zeenat Shaffi

Business Development Manager

- South East England Region and South London

M: +44 (0) 7803 409 086

E: zeenat.shaffi@gatehousebank.com

Tol Mulka

Telephony BDM

T: +44 (0) 8000 356 544

E: tol.mulka@gatehousebank.com

Emma Kelman

Business Development Manager

- South West England Region and South London

M: +44 (0) 7507 909 686

E: emma.kelman@gatehousebank.com

Tyler O'Sullivan

Telephony BDM

T: +44 (0) 20 7070 6951

E: tyler.sullivan@gatehousebank.com

Kitt Makwana

Key Account Manager

M: +44 (0) 7715 078 264

E: kitt.makwana@gatehousebank.com

Chris Proudfoot

Business Development Manager

- East Midlands, North West and North East of England, Yorkshire and The Humber Regions.

M: +44 (0) 7593 446 190

E: chris.proudfoot@gatehousebank.com

Lottie Clayton

Head of Intermediary Sales

M: +44 (0) 7851 249 352

E: charlotte.clayton@gatehousebank.com

The Bank reserves the right to request any further information it requires in order to make a decision.



How does it work?

Acquisition & Rent Diminishing Musharakah

Our Acquisition & Rent Diminishing Musharakah product is an arrangement between the Bank and the applicant. Both the applicant and the Bank will each contribute a percentage towards the purchase or refinance of a residential property. For example, the Bank may contribute 75% and the applicant 25% of the purchase price (for refinances, and the applicant's contribution is the equity in the property).

The Bank will lease its share in the property to the applicant for the duration of the finance term.

Over the finance term, the applicant will make monthly acquisition instalments through which the Bank will sell its share of the property to the applicant. With each acquisition instalment, the Bank's share in the property diminishes while the applicant's share increases.

While the acquisition instalments are being made, the Bank will charge the applicant rent for the use of its share of the property, the rent is calculated according to the respective shares owned.

Following the applicant's acquisition of all the Bank's share, either at the end of the agreed term or upon early purchase of the Bank's share, whichever is earlier, the Bank will transfer the full ownership of the property to the applicant.

Notes:

- At the end of the term, administration fees are payable in accordance with the Bank's standard Tariff of Charges to cover the Bank's administration costs.
- No early settlement penalties are payable when the Bank's share is purchased by the Customer before the end of the agreed term.

The Customer is responsible for their own solicitor costs, stamp duty and other conveyancing charges (such as land registry fees) at outset and on settlement.



FOR THE USE OF PROFESSIONAL MORTGAGE INTERMEDIARIES ONLY

Gatehouse Bank plc (“Gatehouse”) is a public limited company authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and incorporated under the laws of England and Wales with registered number 06260053 having its registered office at The Helicon, One South Place, London, EC2M 2RB, United Kingdom.

T: 08000 356 544 | **E:** brokersupport@gatehousebank.com | **W:** www.gatehousebank.com/intermediaries

IMPORTANT NOTICE

This document is issued by Gatehouse and its purpose is to provide information about residential financing products offered by Gatehouse on a non-advised basis, it does not constitute an offer or invitation in respect the products.

No information set out or referred to in this Document shall form the basis of any contract. Any prospective transaction shall be governed by applicable terms and conditions and any agreements entered into by the relevant parties acknowledging that it has not relied on, or been induced to enter into such an agreement by, any representation, warranty, assurance or undertaking save as expressly set out in that agreement. The issue of this document shall not be deemed to be any form of commitment on the part of Gatehouse (or any other person) to proceed with any transaction.

Any recipient of this document in jurisdictions outside the UK should inform themselves about and observe any applicable legal requirements.

Prospective clients should make their own independent assessment when considering the products described in this document. In reaching a decision, prospective clients should discuss their options with an independent financial adviser and seek independent professional tax and legal advice.

By accepting this document, the recipient agrees to be bound by the foregoing limitations.