For the use of Professional Mortgage Intermediaries only



# Retention Buy-to-Let product transfer guide for UK residents

Shariah-complaint finance for existing UK customers with a Buy-to-Let residential investment property

Effective from 28 March 2024



## Buy-to-Let Products for UK residents for product transfers only

Product & code	Initial Rental Rate	Follow-on Rental Rate	Max FTV	Maximum Finance	Product Fee	Early Redemption Charge	Term				
Green Individual & Corporate Structure BTL Finance Rates* A or B EPC Rated Only											
Fixed for 2 years (GBFU1460BR)	5.64%		65%			2% in year 1;					
Fixed for 2 years (GBFU1461BR)	5.84%	80%			2.00	1% in year 2	• Min: 5 years				
Fixed for 5 years (GBFU1462BR)	6.00%	SVR + 1%	65%	£5m	£499	3% in years 1 & 2;	• Max: 30 years				
Fixed for 5 years (GBFU1463BR)	6.14%		80%			2% in years 3 & 4; 1% in year 5					
Individual & Corporate Structure BTL Finance Rates*											
Fixed for 2 years (BFU1464BR)	5.74%		65%			2% in year 1;					
Fixed for 2 years (BFU1465BR)	5.94%	80%			1% in year 2	• Min: 5 years					
Fixed for 5 years (BFU1466BR)	6.10%	SVR + 1%	65%	£5m	£499	3% in years 1 & 2;	• Max: 30 years				
Fixed for 5 years (BFU1467BR)	6.24%		80%			2% in years 3 & 4; 1% in year 5					

#### Our Standard Variable Rate (SVR) is currently 8.00%.

The above products are only available for existing customers.

- The terms and rental rates quoted herein are subject to change due to market conditions and rates; however, they are correct at the time of writing. The Bank reserves the right to change or withdraw these products at any time.
- \*The Bank will continue to offer the original terms and conditions to existing customers transferring to a new fixed rate product at the end of their fixed term period, for example: existing FTV, finance amount or property value.
- Early Redemption Charges (ERCs) are based on the finance balance outstanding at the time an Additional Acquisition Payment (AAP) is made. A maximum of 10% (minimum £2000) of the outstanding finance balance can be paid off each anniversary year without incurring any charge. Amounts in excess of the 10% in each anniversary year, will be subject to an ERC. The % rate at which the ERC will be payable will be based upon the years elapsed, during the Fixed Rental Rate Period of the product, since completion.
- Green UK BTL (including HMOs & MUFBs) Only properties with an EPC rating of A or B qualify for the Green Rental Rates shown.

As per your original terms, where there are any material changes to the terms required by an existing customer, a new application will be required and be subject to a full underwriting assessment based upon the criteria available to new customers at the time of application. The new application will also be subject to new business fees.



## Buy-to-Let (HMO/MUFB) Products for UK residents for product transfers only

Product & code	Initial Rental Rate	Follow-on Rental Rate	Max FTV	Maximum Finance	Product Fee	Early Redemption Charge	Term				
Green Individual & Corporate Structure HMOs and MUFBs Finance Rates* A or B EPC Rated Only											
Fixed for 5 years (GBFU1468BR)	6.14%	- SVR + 1.25% -	65%	£5m		3% in years 1 & 2; 2% in years 3 & 4;	Min: 5 years     Max: 30 years				
Fixed for 5 years (GBFU1469BR)	6.29%		75%			1% in year 5	- Maxi 30 years				
Individual & Corporate Structure HMOs and MUFBs Finance Rates*											
Fixed for 5 years (BFU1470BR)	6.24%	SVR + 1.25%	65%	£5m		3% in years 1 & 2; 2% in years 3 & 4;	<ul><li> Min: 5 years</li><li> Max: 30 years</li></ul>				
Fixed for 5 years (BFU1471BR)	6.39%		75%			1% in year 5	- Max. 30 years				

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